



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services
Contract Number **GS-35F-0323Y**

Current Period Covered by Contract: 5/31/2022-5/30/2027

Pricelist Current Through Modification Number: PA-0030 effective August 25, 2022

**Information Management Resources, Inc.
Contract Administrator: Maronya C Moultrie
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www.imri.com**

Business Size: WOSB, SDVOSB, EDWOSB

For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page as GSA.gov.

Prices Showing Herein are Net (discount deducted)



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
541611	541611-RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OML-RC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **See Rate Table**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Labor Category Descriptions**

2. Maximum order:

SIN 541611-\$1,000,000.00

SIN OLM- \$250,000.00

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). See company address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None



8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days
9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) Contact Contractor
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- 10c. Overnight and 2-day delivery. Contact Contractor
- 10d. Urgent Requirements. Contact Contractor
11. F.O.B. point(s). Destination
- 12a. Ordering address(es). Ordering Address
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). Same as company address
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable



22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. UFLTL39NQJX5

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

Labor Category	GSA PRICE + IFF Year 11	GSA PRICE + IFF Year 12	GSA PRICE + IFF Year 13	GSA PRICE + IFF Year 14	GSA PRICE + IFF Year 15
Administrative/ Business Systems Specialist	\$74.70	\$76.57	\$78.48	\$80.44	\$82.45
Business Analyst, Entry Level	\$90.17	\$92.42	\$94.73	\$97.10	\$99.53
Business Analyst	\$110.40	\$113.16	\$115.99	\$118.89	\$121.86
Business Analyst, Senior	\$126.30	\$129.46	\$132.70	\$136.02	\$139.42
Business Analyst, Lead	\$137.89	\$141.34	\$144.87	\$148.49	\$152.20
Consultant	\$191.53	\$196.32	\$201.23	\$206.26	\$211.42
Consultant, Senior	\$252.82	\$259.14	\$265.62	\$272.26	\$279.07
Functional/Subject Matter Expert, Senior	\$292.01	\$299.31	\$306.79	\$314.46	\$322.32
Project Manager	\$131.93	\$135.23	\$138.61	\$142.08	\$145.63
Project Manager, Intermediate	\$168.90	\$173.12	\$177.45	\$181.89	\$186.44
Project Manager, Senior	\$192.43	\$197.24	\$202.17	\$207.22	\$212.40
Program Manager	\$166.01	\$170.16	\$174.41	\$178.77	\$183.24
Program Manager, Senior	\$233.84	\$239.69	\$245.68	\$251.82	\$258.12

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still



maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

IMRI Labor Category Descriptions

ADMINISTRATIVE BUSINESS SPECIALIST	
Education: BA/BS degree or its equivalent	Experience: Minimum of 4 years experience in similar field or a related area.
Functional Responsibility: Performs a variety of administrative functions. This includes, but is not limited to, administrative-type support to management-level personnel, project administration, program management support, event planning and administration. Composes memos, transcribes notes, and researches and creates presentations. Generates reports, handles multiple projects, and prepares and monitors invoices and expenses reports. May perform other duties as assigned.	
BUSINESS ANALYST, ENTRY LEVEL	
Education: BA/BS degree or its equivalent	Experience: Minimum of 3 years experience in similar field or a related area.
Functional Responsibility: Under direct supervision, applies methodologies, principles and practices to customer requirements. Under direct supervision, assess products and procedures for compliance with Government standards, business principles and multi-tiered system application standards. Reviews, analyzes, and evaluates business methodologies and principles to address client's needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing data modeling and project testing.	
BUSINESS ANALYST	
Education: BA/BS degree or its equivalent	Experience: Minimum of 5 years experience in similar field or a related area.
Functional Responsibility: Under general supervision, applies knowledge of and experience with program management, acquisition, or business fields to support the analysis of moderately complex business systems, systems technology, support systems, program management, management or other related programs. Competent to work in of some phases of systems analysis and considers the business implications of the application of technology to the current business environment. Reviews, analyzes, and evaluates business methodologies and principles to address client's needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection interviewing data modeling, project testing and creation of performance measurement to support project objectives.	



BUSINESS ANALYST, SENIOR	
Education: BA/BS degree or its equivalent	Experience: Minimum of 8 years experience in similar field or a related area.
<p>Functional Responsibilities: Under general direction, formulates and defines systems scope and objectives based on both user needs and good understanding of applicable business systems and industry requirements. Applies knowledge of and experience with program management, acquisition, or business fields to support the analysis of complex business systems, systems technology, support systems, program management, financial management or other related program areas. Includes analysis of business and user needs, documentation of requirements, and translation into proper requirements specifications and acquisitions documentation. Competent to work in most phases of system analysis while considering the business implications of the application of technology to the current and future business environment. Leads the application of analytic techniques and helps define project objectives and strategic direction. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies.</p>	
BUSINESS ANALYST, LEAD	
Education: BA/BS degree or its equivalent	Experience: Minimum of 10 years experience in similar field or a related area.
<p>Functional Responsibilities: Senior expert with extensive knowledge and experience providing service in the areas of acquisition and operational planning, and technical and financial management. Applies knowledge of and experience with program management acquisition, or business fields to support the analysis of complex business systems, systems technology, support systems, program management, financial management or other related program areas. Includes analysis of business and user needs, documentation of requirements, and transition into proper requirements specifications and acquisition documentation. Competent to work at the highest level in most phases of systems analysis while considering the business implications the application of technology to the current and future business environment. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to clients and project teams. Demonstrated managerial and supervisory skills.</p>	
CONSULTANT	
Education: BA/BS degree or its equivalent	Experience: Minimum of 8 years experience in similar field or a related area.



Functional Responsibility:

Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across complex tasks in multiple organizations. Has knowledge of applicable strategic planning, acquisitions management, LEAN six sigma, business process re-engineering, technical areas and/or associated systems and standards. Uses a wide application of principles, theories, concepts, and methodologies to assess specific functional areas and develop innovative solutions. Works with end user groups to evaluate and solve technical or business problems. Evaluates existing systems and/or user needs to analyze, design, recommend, and implement system changes. Recommends and facilitates quality improvements efforts. Directs the activities of more junior Consultants or other staff as necessary.

CONSULTANT, SENIOR

Education: Master's degree or its equivalent

Experience: Minimum of 12 years experience in similar field or a related area.

Functional Responsibility:

Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across complex tasks in multiple organizations. Has knowledge of applicable strategic planning, acquisitions management LEAN six sigma, business process reengineering, technical areas and/or associated systems and standards. Uses a wide application of principles, theories, concepts, and methodologies to assess specific functional areas and develop innovative solutions. Applies knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations. Works with end user groups to evaluate and solve technical or business problems. Evaluates existing systems and/or user needs to analyze, design recommend, and implement system changes. Recommends and facilitates quality improvement efforts. Directs the activities of more junior Consultants or other staff as necessary. Provides expert advice, assistance, or guidance in support of programs and projects. Experience in decision making and managing multiple programs/projects simultaneously.

FUNCTIONAL/SUBJECT MATTER EXPERT, SENIOR

Education: Master's degree or its equivalent

Experience: Minimum of 12 years experience. Demonstrated industry or academic expertise in a relevant discipline or associated operational experience in a

Functional Responsibility:

Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides expert advice, insight, assistance or guidance in support of strategic directions, programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations. Provides high-level functional systems analysis, design, integration, documentation, acquisitions and effective implementation. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Senior Subject-Matter Expert is primarily utilized on projects for their specific expertise, in support of the creation of comprehensive methods and procedures that impact current and/or future structure and behavior of an organization's processes, systems, personnel and sub-units, so that they align with the organization's core goals and strategic direction. Ensures compliance with standards throughout the project.



PROJECT MANAGER	
Education: BA/BS degree or its equivalent	Experience: Minimum of 4 years experience in similar field or a related area.
<p>Functional Responsibilities: Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and manages projects, contracts, funds and resources. Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating and completing projects. Develops and establishes procedures and guidelines for daily operation of assigned projects. Executes and implements program directives and develops systems and controls to carry out project tasks. Directs and monitors work results for meeting customer requirements, specifications and quality assurance standards. Builds and maintains working relationships with team members, vendors, and other departments involved in the projects. Prepares reports for upper management regarding status of projects. Familiar with a variety of the field's concepts, practices, and procedures. Leads and directs the work of others. A wide degree of creativity and latitude is expected.</p>	
PROJECT MANAGER, INTERMEDIATE	
Education: Master's degree or its equivalent	Experience: Minimum of 6 years experience in similar field or a related area.
<p>Functional Responsibilities: Takes projects from original concept through final implementation Directs, coordinates, and exercise supervisory authority for planning, organizing, controlling, integrating and completing projects. Develops and establishes procedures and guidelines for daily operation of assigned projects. Executes and implements program directives and develops systems and controls to carry out project tasks. Directs and monitors work results for meeting customer requirements, reporting specifications and quality assurance standards. Sets deadlines, assigns responsibilities, and manages projects, contracts, funds and resources. Interfaces with all areas affected by the project. Conducts projects meetings and is responsible for project tracking, reporting and analysis. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of problems.</p>	
PROJECT MANAGER, SENIOR	
Education: Master's degree or its equivalent	Experience: Minimum of 10 years experience in similar field or a related area.
<p>Functional Responsibility: Takes projects from original concept through final implementation. Directs, coordinates, and exercise supervisory authority for planning, organizing, controlling, integrating and completing projects. Develops and establishes procedures and guidelines for daily operation of assigned projects. Executes and implements program directives and develops systems and controls to carry out project tasks. Directs and monitors work results for meeting customer requirements, reporting, specifications and quality assurance standards. Sets deadlines, assigns responsibilities, and manages projects, contracts, funds and resources. Interfaces with all areas affected by the project. Conducts projects meetings and is responsible for project tracking, reporting and analysis. Provides technical and analytical guidance to project team. Evaluates performance of assigned task areas in terms of quality, cost control and project schedules. Recommends and takes action to direct the analysis and solution of the problems.</p>	
PROGRAM MANAGER	
Education: BA/BS degree or its equivalent	Experience: Minimum of 10 years experience in similar field or a related area.

Functional Responsibility:

Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating and completing programs. Provides oversight and executive level management to overall contract operations often involving multiple projects/task and groups of personnel at multiple locations. Develops and establishes procedures and guidelines for daily operation of assigned program. Executes and implements program directives and develops systems and controls to carry out program tasks. Is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance.

PROGRAM MANAGER, SENIOR

Education: Master’s degree or its equivalent

Experience: Minimum of 14 years experience in similar field or a related area.

Functional Responsibility:

Senior leader with experience in management or major complex programs. Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating and completing complex programs. Provides oversight and executive level management to overall contract operations often involving multiple project/tasks and groups of personnel at multiple locations. Establishes and implements program directives, systems and controls to carry out program tasks. Is responsible for managing multiple contract operations, ensure quality standards and work performance on all assigned program task orders and projects.

EXPERIENCE AND DEGREE SUBSTITUTION

GED or vocational degree = high school diploma

Two years of higher-level education = one (1) year general experience

BS/BA = six (6) years of general experience

MS/MA = ten (10) years general experience, or BS/BA +four (4) years experience

Ph.D. = fourteen (14) years general experience, or BS/BA + six (6) years general experience, or MS/MA and three (#) years general experience